

# ATTACHMENT A

**Review of Proposals**  
**RFP 7-1917 Pacific Surfliner Website Design and Development Services**  
 Presented to LOSSAN Board of Directors - February 21, 2018  
**11 proposals were received, 4 firms were interviewed, 1 firm is being recommended**

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Weighted Average Hourly Rate
1	78	<b>Making Waves USA, Inc.</b> Chicago, Illinois	None	Extensive qualifications and experience providing website design and development services. Demonstrated an excellent understanding of project requirements. Proposed a well-rounded and experienced project team. Comprehensive work plan addressing all the elements of the scope of work. Good references. Thorough responses to interview questions reflecting depth of experience and knowledge. Consistent with current pricing for similar services.	\$174.06
2	74	<b>Stellar</b> Redondo Beach, California	None	Extensive qualifications and experience providing website design and development services. Demonstrated an good understanding of project requirements. Proposed a well-rounded and experienced project team. Good work plan addressing all the elements of the scope of work. Good references. Relevant responses to interview questions. Proposed competitive pricing.	\$102.75
3	73	<b>Rhythm Interactive</b> Irvine, California	None	Extensive qualifications and experience providing website design and development services. Demonstrated an good understanding of project requirements. Proposed a well-rounded and experienced project team. Good work plan addressing all the elements of the scope of work. Good references. Relevant responses to interview questions. Consistent with current pricing for similar services.	\$146.00
4	71	<b>Rightpoint Consulting, LLC</b> Chicago, Illinois	None	Extensive qualifications and experience providing website design and development services. Demonstrated an good understanding of project requirements. Proposed a well-rounded and experienced project team. Good work plan addressing all the elements of the scope of work. Good references. Relevant responses to interview questions. Consistent with current pricing for similar services.	\$202.62

**Evaluation Panel:**

*Internal*  
 Contracts Administration and Materials Management (1)  
 LOSSAN (2)  
*External*  
 Work Plan  
 Metrolink (1)

**Proposal Criteria**

Qualifications of the Firm  
 Staffing and Project Organization  
 Work Plan  
 Cost and Price

**Weight Factors**

25%  
 25%  
 30%  
 20%