

**Review of Proposals**  
**RFP 8-1889 LOSSAN Corridor Optimization Consultant Services**

Presented to Board of Directors - November 28, 2018

**Two firms proposed, two firms interviewed, one firm is being recommended.**

Overall Ranking	Proposal Score	Firm & Location	Sub-Contractors	Evaluation Committee Comments	Total Firm-Fixed Price
1	78	<b>Deutsche Bahn Engineering &amp; Consulting USA Inc.</b> Sacramento, California	WSP USA Inc. HDR Engineering, Inc.	Highest-ranked firm overall. Provides engineering and consulting services. Part of Deutsche Bahn Group, a European railroad enterprise. Proposed project manager has nine years of transportation and rail experience. Proposed project team has experience in transportation planning, service planning, railway consulting, and engaging stakeholders. Proposed to utilize subcontractors to provide additional support. Detailed its approach for completing each task and producing deliverables. Demonstrated an understanding of the LOSSAN rail corridor. Discussed specific challenges and provided recommended solutions. Proposed project schedule is efficient and maximizes three-year time frame. Presented approach and answered questions during the interview. Received positive responses from references. Proposed a competitive total firm-fixed price.	\$990,238
2	67	<b>LTK Engineering Servies</b> Ambler, Pennsylvania	Circlepoint	Experience in providing rail vehicle and systems planning, engineering, and economic analysis. Proposed to utilize subcontractors to provide additional support. Proposed project manager has 24 years of technical project management experience in the rail industry. Proposed project team has experience in passenger rail, railroad operations, transportation planning, capacity analysis, and public outreach. Discussed approach for completing the project tasks. Did not got into detail about its understanding of the LOSSAN rail corridor or the stakeholders. Proposed project schedule shows delay in delivery of project tasks. Presented approach and answered questions during the interview. Received positive responses from references. Proposed lower total firm-fixed price.	\$914,241

**Evaluation Panel:**

Internal:  
OCTA Contracts Administration and Materials Management (1)  
Los Angeles-San Diego-San Luis Obispo Rail Corridor Agency (2)  
External:  
North County Transit District (1)  
Amtrak (1)

**Proposal Criteria**

Qualifications of the Firm  
Staffing and Project Organization  
Work Plan  
Cost and Price

**Weight Factors**

25%  
25%  
30%  
20%