

**PROPOSAL EVALUATION CRITERIA MATRIX (Short-Listed Firms)**  
**RFP 8-1933 San Diego County Layover and Maintenance Facility Study**

<b>FIRM: WSP USA, Inc.</b>						<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	4.5	4.0	4.0	4.5	4.0	5	21.0
Staffing/Project Organization	4.0	4.0	4.0	4.5	4.0	5	20.5
Work Plan	4.5	4.0	4.0	4.0	4.0	6	24.6
Cost and Price	4.1	4.1	4.1	4.1	4.1	4	16.4
<b>Overall Score</b>	<b>85.9</b>	<b>80.4</b>	<b>80.4</b>	<b>85.4</b>	<b>80.4</b>		<b>83</b>

<b>FIRM: RailPros, Inc.</b>						<b>Weights</b>	<b>Overall Score</b>
<b>Evaluator Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>		
Qualifications of Firm	3.5	4.0	3.0	4.0	4.0	5	18.5
Staffing/Project Organization	3.5	3.5	3.5	3.5	3.5	5	17.5
Work Plan	3.5	4.0	3.5	4.0	3.5	6	22.2
Cost and Price	5.0	5.0	5.0	5.0	5.0	4	20.0
<b>Overall Score</b>	<b>76.0</b>	<b>81.5</b>	<b>73.5</b>	<b>81.5</b>	<b>78.5</b>		<b>78</b>

The scores for the two non-short-listed firms were 75 and 63.