

**Nansen, Inc.**  
**Agreement No. L-7-1917 Fact Sheet**

1. February 21, 2018, Agreement No. L-7-1917, \$650,000, approved by the Board of Directors (Board).
  - To provide website design and development services for the Los Angeles – San Diego – San Luis Obispo (LOSSAN) Rail Corridor Pacific Surfliner.com and Pacific Surfliner marketing program.
  - Initial term effective March 16, 2018 through March 15, 2020 with three, twelve-month option terms.
2. September 18, 2018, Amendment No. 1, Agreement No. L-7-1917, \$0, approved by Contract Administration and Materials Management (CAMM).
  - Add key personnel at no increase to maximum cumulative payment obligation.
3. May 16, 2019, Amendment No. 2, Agreement No. L-7-1917, \$0, approved by CAMM.
  - Revise key personnel at no increase to maximum cumulative payment obligation.
4. July 2, 2019, Amendment No. 3, Agreement No. L-7-1917, \$97,500, approved by CAMM.
  - Additional budget to cover extended implementation and launch of LOSSAN's website design and development services.
5. October 1, 2019, Amendment No. 4, Agreement No. L-7-1917, \$0, approved by CAMM.
  - Changed legal name from Making Waves USA, Inc. to Nansen, Inc.
6. November 13, 2019, Amendment No. 5, Agreement No. L-7-1917, \$0, approved by CAMM.
  - Revised Price Summary Sheet
7. February 18, 2020, Amendment No. 6 to Agreement No. L-7-1917, \$301,140, pending approval by Board.
  - Exercise the first option term of the Agreement effective March 16, 2020 through March 15, 2021.

Total committed to Nansen, Inc., under Agreement No. L-7-1917: \$1,048,640.