Nansen, Inc. Agreement No. L-7-1917 Fact Sheet

- 1. February 21, 2018, Agreement No. L-7-1917, \$650,000, approved by the Board of Directors (Board).
 - To provide website design and development services for the LOSSAN Corridor Pacific Surfliner.com and Pacific Surfliner marketing program.
 - Initial term effective March 16, 2018 through March 15, 2020 with three, twelve-month option terms.
- 2. September 18, 2018, Amendment No. 1, Agreement No. L-7-1917, \$0 approved by Contracts Administration and Materials Management (CAMM.)
 - Add key personnel at no increase to maximum cumulative payment obligation.
- 3. May 16, 2019, Amendment No. 2, Agreement No. L-7-1917, \$0, approved by CAMM.
 - Revise key personnel at no increase to maximum cumulative payment obligation.
- 4. July 2, 2019, Amendment No. 3, Agreement No. L-7-1917, \$97,500 approved by CAMM.
 - Additional budget to cover extended implementation and launch of LOSSAN's website design and development services.
- 5. October 1, 2019, Amendment No. 4, Agreement No. L-7-1917, \$0 approved by CAMM.
 - Changed legal name from Making Waves USA, Inc. to Nansen, Inc.
- 6. November 13, 2019, Amendment No. 5, Agreement No. L-7-1917, \$0 approved by CAMM.
 - Revised Price Summary Sheet
- 7. February 18, 2020, Amendment No. 6 to Agreement No. L-7-1917, \$301,140, approved by Board.
 - Exercise the first option term of the agreement effective March 16, 2020 through March 15, 2021.

- 8. February 16, 2021, Amendment No. 7 to Agreement No. L-7-1917, \$255,454, pending approval by Board.
 - Exercise the second option term of the agreement effective March 16, 2021 through March 15, 2022.

Total committed to Nansen, Inc., under Agreement No. L-7-1917: \$1,304,094.